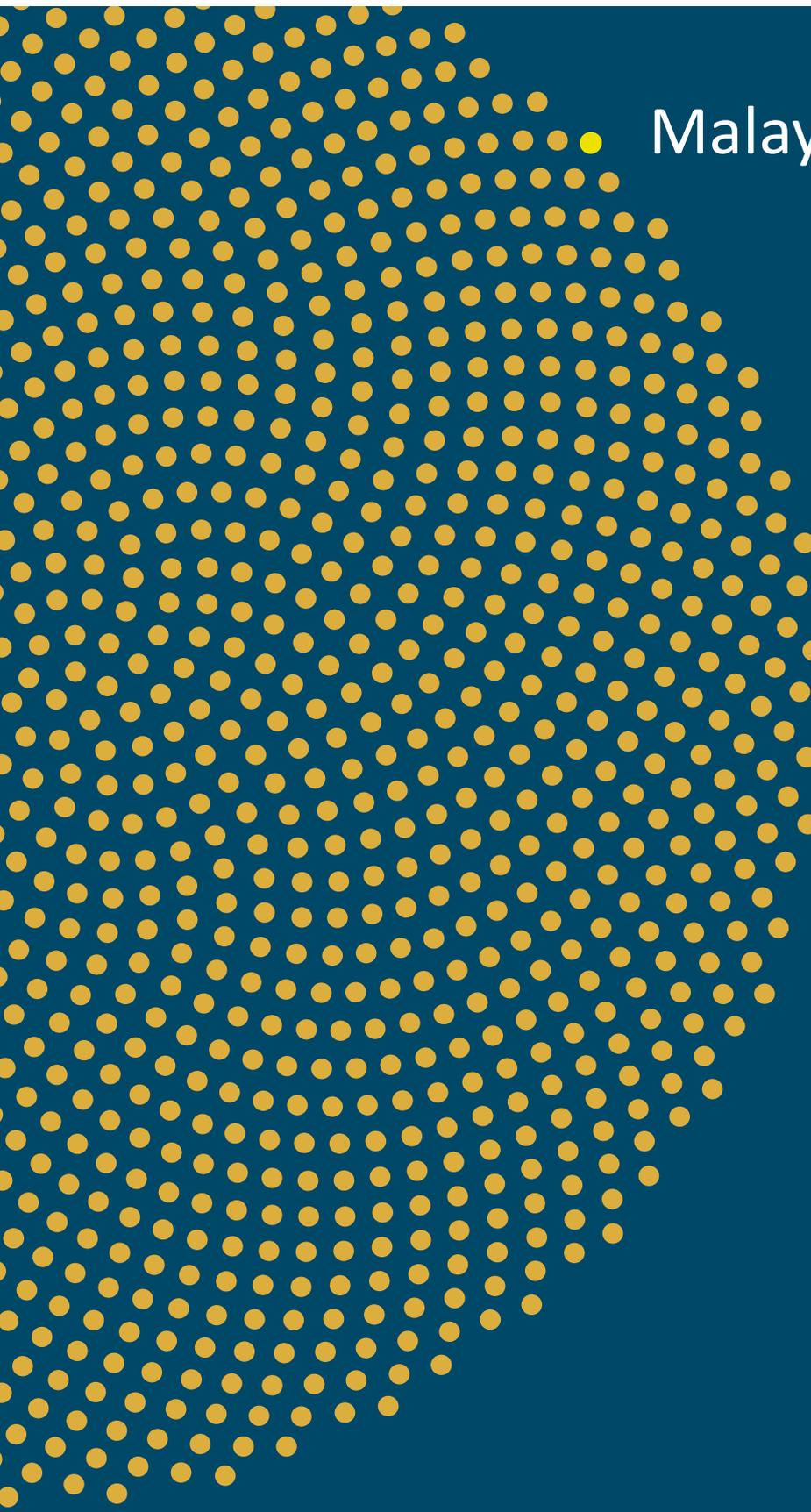
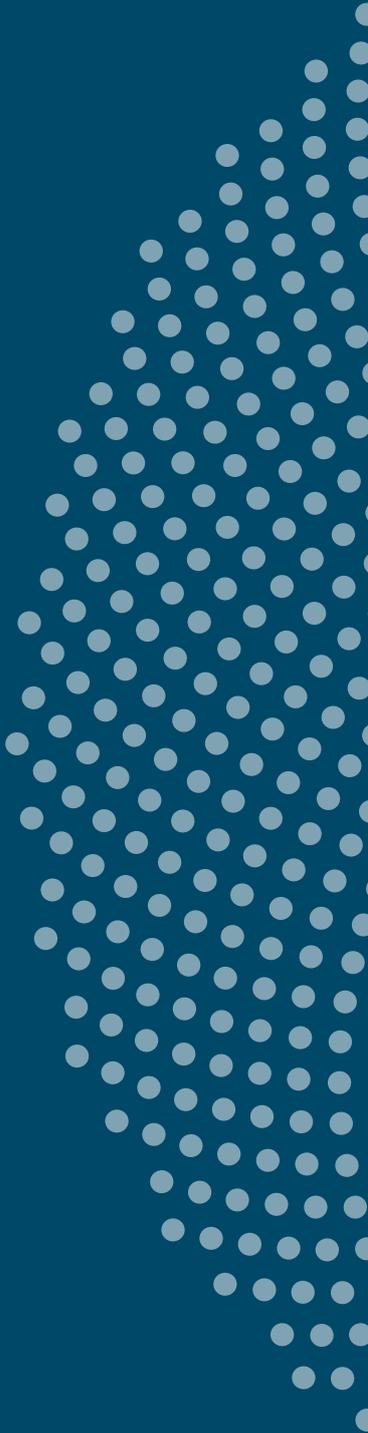


Zaid Ibrahim & Co

a member of **ZICO** | law



Malaysia



ZICO Law in Malaysia

Zaid Ibrahim & Co., founding firm of the ZICO Law network, is a full service firm and one of the country's most highly regarded. With more than 170 lawyers, we have developed a reputation for devising innovative and practical solutions customised to our clients' needs.

Our consistent top rankings and awards, regionally and internationally, bear testimony to this, notably the Financial Times' Innovative Lawyers Awards for both 2014 and 2015; International Financial Law Review's National Law Firm of the Year for the fifth time, most recently in 2016; and Islamic Finance News' IFN Deals of the Year Award for ten consecutive years.

As part of the ZICO Law network which includes preferred firms in Sarawak and Sabah, we provide our clients direct access to a powerhouse of over 300 lawyers in all 10 ASEAN member countries, putting us in a unique position to provide cross-border legal services within our own regional network. ZICO Law is part of ZICO, an integrated network of multidisciplinary firms helping organisations and individuals succeed in ASEAN.

“They are good; familiar with local Malaysian regulation, efficient and responsive.”

— Chambers Asia Pacific 2017 —



Why us ?

We help companies thrive at home and abroad. Deep local roots and three decades of experience since 1987 allow us to provide effective and commercially driven solutions to our clients, and more crucially, develop long-term, mutually beneficial relationships. Because we fully understand our clients' business needs, we serve as their trusted business advisors and help them navigate complex legal and regulatory environments, right where they operate.

Not only do we understand the local nuances, we are among the privileged few to be consulted by the Malaysian Government and the Asian Development Bank on law reform. Today, more than ever, Southeast Asia brims with growth opportunities and our markets have piqued global business interests. We make it our business to keep a finger on the pulse of new developments in the region. We have guided our clients through downturns and upswings, and helped them rebound. By helping them, we ourselves have grown in the process to become a multiyear award winning firm.

Our services

We offer the entire spectrum of commercial legal services.

Banking & Finance

We are internationally recognised for representing domestic and international financial institutions in various debt financing transactions such as bilateral and syndicated lending, project financing, asset financing, aircraft financing and leasing, commodities and trade financing, and other structured finance transactions.

Capital Markets

With extensive legal expertise and experience, and in-depth local insights, our team guides clients on transactions involving all types of capital market instruments, such as debt, equity or hybrids; and derivatives and structured products including warrants and exchange traded funds. We have worked on many award-winning, innovative and complex transactions and are particularly renowned for our expertise in Shariah-compliant securities. We also advise on onshore/offshore public or private fund set-up.

Compliance & Governance

We help companies comply with stringent regulations and improve corporate governance practices amid increasing regulatory requirements. We craft solutions that minimise compliance risks, protect brand reputation, and optimise business performance. We specialise in various disciplines including company law, competition, data protection, corruption, and anti-money laundering.

Corporate & Commercial

Our services extend to every aspect of a business, from establishing a local presence to operations and also large-scale corporate and commercial transactions. We are particularly adept at complex mergers and acquisitions, take-overs of public companies, joint ventures and shareholder arrangements, from capital restructuring and IPOs in a wide range of sectors. We also advise clients on foreign direct investments and regulatory requirements.

Employment

Effective human capital management is always crucial in any organization. From hiring to firing and anything in between arising from the employment relationship, our team is well equipped to provide sound and solution driven advice to suit the needs of the organisation. Even after the employment relationship ends, we are there to support you in litigation to ensure that your case is presented in the most effective manner possible in the Malaysian courts.

Intellectual Property

Our IP practice is led by top ranked IP personalities and a team whose depth and breadth of expertise embraces all facets of IP. Our IP expertise

encompasses registration and prosecution of IP rights, contentious IP matters and litigation, anti-counterfeiting and IP enforcement, as well as commercial and transactional IP and regulatory advice. We combine technical excellence with appreciation of commercial issues faced by clients to provide practical and effective solutions.

Law Reform & Government Advisory

We are recognised for having advised numerous notable project developments and law reform assignments for the Government of Malaysia, government-linked companies, and the Asian Development Bank. We have drafted legislation on the establishment of regional development authorities, international offshore finance centres, asset management companies, insurance deposit corporations, and regulation of electricity, transport, aviation, shipping, e-commerce and e-government.

Litigation & Dispute Resolution

Having represented clients in arbitrations, trials and appellate matters at all levels of the courts, our litigation and dispute resolution teams are amongst the leaders in their fields. They have vast experience in commercial litigation, with special focus on corporate and shareholder disputes, corporate insolvency and restructuring, oil and gas as well as energy and utilities sectors, construction, telecommunications, private international law, constitutional and public law, banking and finance (including Islamic banking), as well as regulatory investigations, forensic and corruption related investigations and dawn raids.

Projects, Infrastructure & Utilities

We combine strong industry knowledge, local market expertise and long-standing relationships with local regulators to provide comprehensive legal advice and pragmatic solutions to clients. Whether it is in the power and renewable energy, oil and gas, water and wastewater or transportation sectors, we make it a point to have an in-depth understanding of the client's requirements. We also have notable expertise in the public private partnership regime evidenced by our undisputed track record in advising some of Malaysia's largest infrastructure projects from highways to railways and from airports to ports.

Real Estate

From the everyday to the novel, our clients can rely on us for advice and consultation on all aspects of real estate transactions from acquisitions to divestments, mixed development, leasing, tenancies, management and operations agreements for the hospitality sector, real estate financing and Real Estate Investment Trusts (REITs). We have facilitated the development of innovative products such as retirement villages and the development of special economic zones such as Iskandar Malaysia.

Contacts



Datuk Seri Dr Nik Norzrul Thani
Senior Partner
Executive Chairman
t. +603 2087 9999
nik.norzrul.thani@zicolaw.com



Gilbert Gan
Executive Partner
t. +603 2087 9880
gilbert.gan@zicolaw.com



ZICO Law is a network of leading independent local law firms focused on ASEAN. With a presence in 18 cities in all 10 ASEAN member countries, our over 300 lawyers enable our clients to enjoy value-added legal services by leveraging on a combination of local expertise and regional insights. **More about us: www.zicolaw.com**

ASEAN INSIDERS,
by origin and passion



BRUNEI | CAMBODIA | INDONESIA | LAOS | MALAYSIA
MYANMAR | PHILIPPINES | SINGAPORE | THAILAND | VIETNAM